

Date: \_\_\_\_\_  
Sales Representative: \_\_\_\_\_  
Dealer Name: \_\_\_\_\_

Customer Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Email: \_\_\_\_\_

Introductory Questions:

- 1.) How many steps on staircase? \_\_\_\_\_
- 2.) Are the steps straight or do they turn?  
 Straight     Contains Turn
- 3.) What is the staircase width?  
(between molding) \_\_\_\_\_ inches

Screening Questions:

1.) If you are standing on the center of the last step at the bottom of the staircase, what features or obstructions do you see within 3-feet of that position? \_\_\_\_\_

*(Example: walk-through from one room to another, door opening into staircase, other obstruction: heater, radiator)*

2.) Do you have an electrical outlet located within 10-feet of the top or bottom of the staircase?     Yes     No



Client Dimensions:

**Height**

- < 5'
- 5'1 to 5'6
- 5'7 to 6'
- > 6'1

**Weight**

- 150 lbs.
- 151 - 200 lbs.
- 201 - 250 lbs.
- 250 - 300 lbs.
- 300 - 350 lbs.

Notes:

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